

2017 State Bureau of Procurement Conference Agenda
November 16, 2017 at Alliant Energy Center

8:00-9:00	Registration		
9:00-9:05	Welcome	Rick Hughes, SBOP Director	
9:05-9:15	Opening Remarks	Cate Zeuske, Deputy Secretary	
9:15-10:00	General Session	The Art of the Question: Richard Pennington, General Counsel, NASPO Value Point	
10:00-10:15	Break		
	General/Common Issues	Sourcing	Best Practices
Session 1 10:15-11:00	Agility in IT Procurement: New innovations being practiced in SBOP, agencies and outside with a focus on the need for procurement operations to adapt to changes in markets to meet customer expectations.	Market Research & Solicitation Development: Tools and resources for conducting market research and ways to incorporate that research into the solicitation document.	Public/Private Best Practices Panel: Panel review of sourcing and contract management practices that have been successful in the private sector and how they can be incorporated within the public sector environment.
11:00-11:15	Break		
Session 2 11:15-12:00	One Procurement: How the State Bureau of Procurement is advancing agency procurement collaboration and sharing a roadmap for what to expect in the next year.	STAR Strategic Sourcing Advanced Workshop: Brainstorming and sharing of best practices in the creation of templates, managing event communications, recordkeeping and related documents; troubleshooting common issues and answering event-specific questions.	Data Driven Contract Management: Understanding how to analyze, validate and manage various data sources to administer contracts; topics will include tools the Bureau and agencies leverage to effectively manage contracts.
12:00-1:00	Lunch/Networking		
1:00-1:45	General Session	Communication: Lyn Van Swol, Professor, University of Wisconsin	
1:45-2:05	Break		
	General/Common Issues	Sourcing	Best Practices
Session 3 2:05-2:50	Agility in IT Procurement	Market Research & Solicitation Development	Sourcing Best Practices Panel: Review practices and tools that help improve the sourcing process, highlighting the use of draft RFP's, RFI's and others.
2:50-3:10	Break		
Session 4 3:10-3:55	One Procurement	STAR Strategic Sourcing Advanced Workshop	Data Driven Contract Management
3:55-4:00	Conference Wrap Up		